

Carrollton, TX  
214-930-6062

# Jonah Pena

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jonahpena.github.io

## Skills

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- C# / .NET / ASP.NET Core, SQL, Entity Framework, Java, Springboot, React.js, HTML, CSS

## Experience

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### Software Developer

**TEKsystems**

**Feb 2022 – May 2023**

- Designed and Implemented custom endpoints for REST API, utilizing stored SQL procedures to efficiently aggregate and retrieve user-uploaded data from various tables.
- Designed and developed a range of scalable applications including to-do list platforms, point-of-sale systems, and e-commerce websites. Utilized MVC architecture, Object-Oriented Programming (OOP), and SOLID principles to guarantee structured and maintainable code development.
- Practiced pair programming and weekly mob sessions with senior developers to ensure a deep understanding of core development principles.
- Participated as JavaScript Mentor in the Bold Idea program, where I guided students in grades 3-8 in an afterschool program, teaching kids how to build web applications in JavaScript

### CPE Sales Specialist

**Thomson Reuters**

**Mar 2021 – Feb 2022**

- Excelled in managing relationships with key decision-makers at various firms while working at Thomson Reuters.
- Focused on understanding clients' unique challenges and proposing tailored technology solutions.
- Leveraged strong communication and negotiation skills to consistently drive account growth, both by deepening existing partnerships and by identifying new sales opportunities.
- Exceeding their annual sales quota by nearly 10%.

### Account Executive

**iStaff**

**Sep 2019 – Jul 2020**

- Excelled in building new relationships with key decision-makers at various companies
- Effectively matched UX designers, developers, testers, and other IT professionals to clients' specific needs, driving account growth through both existing partnerships and new sales opportunities
- Focused on understanding clients unique IT staffing requirements and providing customized solutions

## Certifications

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- **TEKsystems Full-Stack Developer Bootcamp 2022**
- **AWS Cloud Practitioner Certification 2022**
- **Certified SAFe 5 Practitioner 2022**

## Education

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College Station

**Texas A&M University**

**May 2018**

- Bachelor of Science, Business Administration, Minor in Cybersecurity.